

Hello Neighbor It's time to seize the market of the moment:

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You can get top dollar, great conditions, and flexible terms to suit your family's needs in a short amount of time. If you're considering selling, now is the most equitable time to do so.

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CONTENT CREATION TIPS



SOCIAL MEDIA TIPS By Theresa Mintzer There is no right way to

There is no right way to post social media content. Truthfully, you

must figure out a system that works for you and be consistent. The best way to stop being overwhelmed is to have a plan. Here are a few tips that might help.

• Choose a platform. Instagram is great if your audience is younger or visuals are important. LinkedIn is best for more professional posts. Facebook is good for updates and sharing information. You can be on more than one but if you are overwhelmed you might want to cut back.

• **Craft a message.** Don't post to post. Make a list of a few topics that speak about your business and how you can solve your customers' pain points. Also, keep in mind anything special that is coming up. Do you have new products or specials?

• Pick a tone. That is going to depend

on your audience. Always keep it professional, not everything is appropriate from a business page.

• Grab a calendar or create a spreadsheet. Try to plan out at least a month's worth of content. Make note of videos, pictures, or graphics you need. Some other suggestions are Motivation Monday, Tip Tuesday, Feature Friday, etc. Creating valuable content that customers might share helps spread word about your business. Always keep your audience and message in mind when creating posts. Try to make as your posts evergreen, posts that can be shared again and again.

• **Execute your plan.** You can schedule posts out for the future on some platforms. There are scheduling programs that will schedule multiple platforms at the same time. Also, you can hire a freelancer to schedule your social media for you.

For further information, please contact Theresa Mintzer at 484.686.2995; email: theresa@MintzerSolutions.com; and visit: MintzerSolutions.com.

"I feel confident that Tompkins VIST Bank will be with us in the future and help us grow even more," says Jeff. "And that's a good feeling."

Schatz Electric has been in business for 45 years. To keep the business growing, owner and president Jeff Schatz focuses on mastering new technologies and supporting customers 24/7—so he's always on the go. That's why he works with the teams at Tompkins VIST Bank and Tompkins Insurance Agencies, who proactively offer products and services that increase efficiency, such as remote deposit.

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