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The Pottstown Rotary Club Wants You!



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Visit www.pottstownrotary.org or call Bill Wellen at 484.886.5396 to learn more!



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Third Annual Pottstown Progress Luncheon Highlights Progress and Investment in the Borough

Pottstown Area Industrial Development, Inc. (PAID), along with TriCounty Area Chamber of Commerce, presented the 2018 PAID Annual Report "Pioneers of Progress" to attendees at the third annual Pottstown Progress Luncheon held at Sunnybrook Ballroom on June 20.

Prior to lunch and the presentations, the event featured a networking session, along with more than 20 EXPO Tables staffed by some of Pottstown's leading businesses. During the opening remarks, a number of established Pottstown businesses were recognized for their longevity and contributions based on the decade they started their business in the borough, including: Dana (1910s); Smale's Printery (1920s); Evans, Hauseman & Richard, Inc. (1930s); O'Donnell, Weiss & Mattei, P.C. (1950s); P. Richard Frantz, AIA (1960s); CODY Systems (1970s); Bausen Catered Events (1980s); Industrial Investments (1980s); and Precision Polymer Products, Inc. (1990s).

Next, Peggy Lee-Clark, Executive Director of PAID, Inc. hosted an Awards Ceremony, followed by lunch and after lunch there was a "Pottstown Progress Panel" discussion hosted by TriCounty Area Chamber of Commerce president Eileen Dautrich, featuring panelists Jay Bown, Partner, Pottstown Industrial Complex; Dan Glennon, Attorney, E.G. Pottstown, LLC; and Peggy Lee-Clark, Executive Director, PAID, Inc.

A collective sense of optimism was evident at this year's Pottstown Progress Luncheon as the momentum towards revitalization of the borough continues to pick up steam. Fourteen commercial properties were sold in the borough in 2018 with a total sale value of \$2.8 million, and eighteen new businesses opened in Pottstown during the last year and a half.

Scott Bentley, president/owner of VideoRay LLC, a manufacturer of small underwater video equipment, was one of the early participants in the current wave of investment in Pottstown. Bentley purchased the property at 212 East High Street, renovated the building, and moved his 35 employees working in management, corporate administration, marketing, engineering assembly and repair functions into the downtown. Bentley cited Pottstown's

growing arts and culture community as one of the reasons he chose Pottstown to relocate his company.

Bentley's "put feet on the street" approach has been emulated by others, including April Barkasi's Cedarville Engineering Group, which undertook the expense of asbestos abatement to renovate and relocate their headquarters to the long-vacant upper floors of the BB&T building at 159 East High Street. A business "incubator" center is slated for later this year.





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Another significant investor in Pottstown is Sailaja Adlura and her husband, who own six properties in the borough and have invested more than \$1 million in downtown real estate and improvements. Their properties are currently 95 percent occupied, with only the property at 133 E. High Street still undergoing renovations.

Yet another family investment group, Win and Sutida Somboonsong, have purchased a number of properties downtown including 152 East High Street, site of the former Brickhouse restaurant. The Somboonsongs operate several popular Asian fusion restaurants on the Main Line. One of those restaurants is cited as having contributed to the revitalization of Media, PA, and many are expecting that Blue Elephant, the new restaurant they will open in Pottstown at the former Brickhouse location in August, to have a similar impact in Pottstown.

Entrepreneur Adam Burke, owner of Lily's Grill, at 115 East High Street, recently partnered in a second eatery in the downtown, Pottstown United Brew Pub, located at 251 East High Street. Yet another investment group recently acquired several properties in the downtown, including the former Ellis Mills Department Store building at 225 East High Street, where they opened Splitting Edge Axe Throwing in February, and they are planning to open a brew pub / restaurant at that location later this year. Steve Everett, a developer who also works as a realtor for Berkshire Hathaway in Devon, is one of the investment group's partners. Everett attributes the Somboonsong's investments in Pottstown and their planned restaurant at 152 East High Street as a contributing factor in his decision to invest in the borough.

Everett and his partner also purchased the old Ludwick Motors building on North Hanover Street and have converted that property into the popular Red Horse Motoring Club, managed by CEO Chuck Holder. The partners currently employ 14 people in several of their enterprises, and they are in the process of renovating and acquiring tenants for a handful of additional properties along East High Street.

> For additional information about investment and new businesses in Pottstown, please visit www.paidinc.org.



422business.com and 422bizmag.com

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Regardless of the issue, when you hire an attorney you want results. The attorneys at Dischell Bartle Dooley know that. That's why they will work tirelessly to help you achieve a successful legal outcome. And that's why their matra is: Results Matter.

Dischell Bartle Dooley is proud to be an important part of the Pottstown community. With an office at 224 King Street and a second just minutes away in Boyertown, the firm's attorneys and staff know the people, places and issues that are important to residents and businesses in the Tri-County region. When you work with Dischell Bartle Dooley, you work with a team that is as deeply committed to the area as you.

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TPD President Kevin Johnson Wins Advocacy Award

On Wednesday, June 19, 2019, the Transportation Management Association of Chester County (TMACC) named Kevin Johnson, PE the Advocacy Award winner during their Annual Membership Meeting and Awards Luncheon. This meeting is held annually for members and colleagues to celebrate TMACC's successes over the past year and honor their members who have gone above and beyond to "live" their mission. Specifically, the award for Advocacy is presented to an individual or group that displays institutional leadership working towards advancing TMACC's priorities, including improving air quality, congestion mitigation and improving access to transportation.

As the President of Traffic Planning and Design, Inc. (TPD), Mr. Johnson's areas of expertise are in transportation engineering and design, transportation planning, environmental analyses, and providing expert witness services for accident cases. Foundationally, he believes his duty as an engineer is to be involved in the public decision-making process in order to raise awareness of the need to address the rapidly decaying state of our transportation infrastructure. Over the past few years, Mr. Johnson worked tirelessly for the passage of Acts 88 and 89 in the Commonwealth of



Pennsylvania. He believes that as engineers, he and his peers are trained to identify and solve problems, so he has dedicated his career to educating the public and elected officials at the local, state and national levels on transportation issues and why increased funding is needed.

Mr. Johnson's efforts and leadership, in part, have also brought recent recognition to the firm; Greater Valley Forge Transportation Management Association (GVF) named TPD the Engineering Leadership Award winner at their Annual Meeting on May 20, 2019. A representative from GVF said "as they celebrate their 30th anniversary as a firm, we are excited to honor TPD for their dedication as a leader in transportation engineering and design and for their continued support in advancing TDM [transportation demand management] throughout the region."

For more information on these events, please visit www.tmacc.org and www.gvtma.com.



WEST-MONT CHRISTIAN ACADEMY'S STUDENT HEROES!

Congratulations to the WCA Student Heroes who packed 10,000 meals for hungry children and families in Pottstown and Haiti through West-Mont Christian Academy's *Feed the Need* Fundraiser.

West-Mont Christian Academy is pleased to present the **2019 COMMUNITY CHAMPIONS AWARD** to the following company. Thank you for helping us make a difference in the lives of hundreds of children and families.



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Montesano Café

Located in the New York Plaza building at 238 E. High Street in Pottstown, Montesano Café is owned by John Connell and Vincent Montesano. The pair attended the same culinary school - the Restaurant School of Philadelphia where they struck up a friendship. Over the years, Connell and Montesano have worked together doing catering. "When Vincent sought me out for this project, I was excited about it," Connell said. "Montesano's is a great family name with a good reputation. We are definitely looking forward to being part of the rebuild of Pottstown. The food here will invigorate the street," he said.

Vincent Montesano is part of Montesano Brothers Trattoria & Catering in Chester Springs.

Like that business, Connell said Pottstown's Montesano Café features an extensive Italian café menu. The café opened last month in a "soft opening" with limited hours, he said, adding that feedback about the food and atmosphere has been good.

Connell said work on the café, which began in March of this year, has included painting the space and installing pallet walls, which Connell said gives a new "aura" to the café. "It was a little too corporate for me," he said. "I wanted to warm it up a little bit and make it more of a cyber-café."

The menu at Montesano Café features Panini's, hot sandwiches, breakfast sandwiches, salads, and hoagies, and will feature Lamont Coffee of West Chester.



Connell added that Montesano will also offer catering.

Connell said he is working on getting the appropriate licensing to serve beer and wine.

"We're in talks with some of the local breweries to see who we want to use." he said.

Ultimately, Connell said he is looking to replicate the Pottstown model, once it is up and running. "We're trying to put one of these in other towns - including West Chester and Phoenixville - we're looking to expand, so we're trying to make this model as streamlined as possible," he said.

Hours for Montesano Café will be 9 a.m. to 7 p.m. Monday through Saturday, 9 a.m. to 3 p.m. on Sunday. For additional information, please call 484.949.8397, and visit www.montesanobrothers.com.

Rebecca A. Hobbs, Esquire Named a Principal at OWM Law

The law firm of O'Donnell, Weiss & Mattei, P.C. is very pleased to announce that Rebecca A. Hobbs, Esquire has been named a Principal of the firm effective July 1, 2019.

Attorney Hobbs joined OWM's Elder Law Department in 2013. She was born in

Harrisburg and moved to Williamsport as a teenager. She received her Bachelor of Arts degree in English Literature from Eastern University in 2006 and her Juris Doctorate degree from Regent University School of Law in 2009. Ms. Hobbs is licensed to practice law in both Pennsylvania and New Jersey. Attorney Hobbs is a Certified Elder Law Attorney (*Certified as an Elder Law Attorney by the National



Elder Law Foundation as authorized by the Pennsylvania Supreme Court).

She is also an accredited attorney with the Department of Veteran Affairs. She is a member of the National Academy of Elder Law Attorneys (NAELA) and the

Pennsylvania Association of Elder Law Attorneys (PAELA). Attorney Hobbs relocated to Phoenixville with her husband, Tim, and two children, to join OWM in 2013. Prior to joining OWM she spent four years with the firm of Steinbacher & Stahl in Williamsport, PA, practicing elder law, special needs planning and estate administration.

(Continued on page 22)

BUSINESS **SPOT**LIGHT



Fly Elite is your one stop shop for everything aviation, from flight training and maintenance, to FBO services and pilot supplies. Fly Elite began as a flight school in 1985 under the name of Limerick Flight Center at Pottstown Heritage Field in Limerick PA. Along with its

sister company Fare Share LTD, they offered flight instruction, aircraft charter services, and pilot services in a variety of airplanes. In 2014, Fly Elite opened a full service FBO at the Pottstown Municipal Airport in Pottstown PA, merging Limerick Flight Center into a full service aviation business. Now operating out of 2 locations, Fly Elite now owns a full service aircraft maintenance facility, offers flight instruction to all levels of flying, FBO services such as aircraft refueling and detailing, and more.

Fly Elite operates 10 aircraft as part of the flight training department allowing for all levels of training, from basic to advanced. Private Pilot training is the first step for all aspiring aviators to start with.

The training includes the FAA mandated total of 40 total flight hours, encompassing training areas such as fundamentals of flight, navigation, emergency procedures, and preparation for the FAA practical flight test. The instructors at Fly Elite have a combined experience of over 75 years of flight training experience. Fly Elite prides itself on a proven record of success in training, but most importantly a consistent track record of safety. We also offer advanced license and rating training to help any pilot further his or her piloting experience. We offer Instrument training, Commercial Pilot training, Flight Instructor training in our state of the art Cirrus aircraft. Fly Elite currently offers instruction in Cessna, Piper, Beechcraft, Cirrus, and Diamond aircraft.





Fly Elite is proud to be a key player in the economic stimulus in the Pottstown area and beyond in the South East portion of Pennsylvania. With plans to renovate and expand the existing Pottstown Municipal Airport, Fly Elite is looking to further the economic growth in the SE Pennsylvania. With plans of a larger runway, air shuttle service, restaurants, and more, Fly Elite will be laying the groundwork for economic growth and the creation of more jobs to help provide the boost that the area needs to emerge as a valuable player in the business community. Every year, Fly Elite hosts an Open House at the airport to provide a step into aviation for everyone, and has proven to be a huge community event, typically bringing in 250-500 people.





To learn more about Fly Elite, or to answer any questions about flight training or services, check out our website, Fly-Elite.com, or give us a call at (610) 495-6366.



(Continued from page 20)

Attorney Hobbs concentrates her practice in Long-Term Care Planning, Medicaid, Estate Planning, Special Needs Planning, Guardianships, Veterans Benefits, and Estate and Trust Administration. She is an active member of the Montgomery County Bar Association and the Pennsylvania Bar Association (PBA), serving in both Elder Law Sections. She serves on the PBA Charitable Organizations Committee and the PBA Legal Services to Persons with Disabilities Committee. Attorney Hobbs is a Co-Chair of the Elder Law Committee of the Montgomery Bar Association. She is also the National Director of ElderLawAnswers.

Ms. Hobbs works out of our Phoenixville office located at 347 Bridge Street, Phoenixville, however, as with all of our attorneys, Rebecca is available to see clients in both offices as needed. As an elder law attorney, Ms. Hobbs recognizes the importance of helping families in a time of crisis. Whether assisting someone to qualify for Medicaid or helping a family secure in-home care, she recognizes the importance of providing exceptional legal guidance.

O'Donnell, Weiss & Mattei, P.C. has been serving the Tri-County area for more than 60 years. In addition to the Pottstown office which has been operating since 1955, the firm established its Phoenixville office in 2006. The firm currently has 14 attorneys who work in client service teams which focus in five central practice areas: Elder Law/Estate Administration/Estate Planning /Special Needs Planning, Business Planning/ Banking, Family Law/Divorce/Custody, Accidents/Criminal/DUI/Personal Injury, and Real Estate/Title/Land Use. In addition, several OWM attorneys are also licensed title agents who conduct residential and commercial real estate settlements.

Attorney Hobbs is a tremendous asset to the Firm, and we are pleased to recognize her in this way, and very enthusiastic about her commitment to the future of OWM. We look forward to her continued growth and participation in management of the practice.





Rivster's On High

A new addition to the Pottstown scene, Rivster's on High, located at 250 East High Street in Pottstown, is owned by Tom Rivera. John Connell is a partner in the venture with Rivera. Rivster's menu features Nelson's ice cream, coffee, shakes, crepes, specialty cupcakes, pretzels and hot dogs. Rivera said his goal is to create a fun atmosphere where people will come in for the conversation as much as for the food. "I want people to say it is a fun place to go, and that the staff is amazing," he said.

Rivera has a business background as the general manager for Anytime Fitness at Coventry Mall. After two years, he felt it was time to start his own venture. "The timing couldn't have been any more perfect," he said, adding he is leasing the space on East High Street currently, but there may be a possibility down the road to purchase the building.

When it came to branding the new venture, Rivera didn't want the word "ice cream" in the business name. Rivster's features other offerings besides ice cream, and he also plans to market his coffee, a unique blend for Rivster's being made by Triangle Roasters of Philadelphia.

To help settle on a business name, he polled his Facebook community. "I went on Facebook and asked, 'What should I name my shop?' Someone said, 'Rivster's on High.' It's a great name," he said, explaining that he has been known by the name Rivster since his time at the gym. Taking it a step further, the sign above the door and the logo for Rivster's both feature a smiling Rivera juggling his four main offerings. He said it was John Connell's idea to add Rivera's caricature to the sign.

Connell said he met Rivera before Anytime Fitness opened, and the pair "clicked." "In the first five minutes that I met him, I felt like he was my oldest friend," Connell said. Like Montesano Café, Rivera is looking to get the Pottstown location working well and then replicate it in Phoenixville. "We're trying to set them up so they can be franchised, basically," Connell added.

For additional information, please call 484.752.4751.

Pottstown Dance Theatre is performing in Athens, Greece!

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22



Pottstown Dance Theatre is Once Again International

The Pottstown Dance Theatre (PDT) will once again fly over the Atlantic Ocean to perform during the Olympic Games; However this time it will be where the first Olympic Games ever took place! Lydia Black, Lacey Krause, Chloe Laio, Megan Schultz, and Brianna Shank will join international dance artist Michelle Jones Wurtz to showcase excerpts of the masterpiece, "Pyotr and Peter: Dance Set to two Musical Geniuses" in Athens. All of the works utilize the music of either Pyotr Tchaikovsky or Peter Gabriel, both favorites of Ms. Wurtz. Dancers will

portray moments from "Sleeping Beauty", "Lay Your Hands on Me" and "In Your Eyes" while audience members can simultaneously enjoy the music of these two legends. This will be a new experience for most of the performers.

The students have all studied at PDT for at least one year, most for over five. Megan Schultz is also now an instructor there, and holds a Dance Degree from

Eastern University where Ms. Wurtz is a dance professor. The school IS STILL ACCEPTING REGISTRATIONS FOR NEW STUDENTS AND MAY BE ABLE TO ADD MORE TO THE ATHENS TRIP! Classes offered include: ballet and pointe, tap, jazz, modern/contemporary, hip-hop, breakdance, African Dance, Irish Dance, creative movement, and Pilates. You or your dancer will blossom right before your very eyes and Fall Classes begin September 8.





PDT is different from other local schools in that students are encouraged to become artists in their own right. True artists know

> that study is a lifelong process; therefore there is not a heavy emphasis placed on a spring recital and the teaching curriculum encompasses the entire school year. Dancers NEVER purchase a catalog costume and are therefore able to attend more classes since there are no "extra" costs. Serious students have opportunities to join the Repertory Ensemble in a full production of "The

Nutcracker", in various spring showcases, and in New York City. These dancers have performed at Ursinus College, the Hill School, Lincoln Center, and even Carnegie Hall!

If you're looking for a school where dance artistry is paramount, PDT is your best bet! Alumni have gone on to study at Pennsylvania Ballet, American Ballet Theatre, and the Martha Graham School of Contem-porary Dance. Others have received professional contracts with world-famous, touring dance companies. Open House and Registration will be held at the school (72 W. Main St., Pottstown, 19465) on August 24 from 12-7 pm as well as on August 28 from 5-8 pm. You can visit the school on the web at www.pottstowndance.com or call 610.323.2569 at any time.







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