



**TCACC Mission:** As the primary business advocate, the TriCounty Area Chamber of Commerce provides relevant membership services and proactive leadership to enhance economic opportunity and quality of life within our region.

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### CONNECT WITH YOUR TRICOUNTY AREA CHAMBER:

152 E. High St., Suite 360,  
Pottstown, PA 19464  
• TEL: 610.326.2900  
• FAX: 610.970.9705

• EMAIL:  
[info@tricityareachamber.com](mailto:info@tricityareachamber.com)

Eileen Dautrich, President,  
[eileen@tricityareachamber.com](mailto:eileen@tricityareachamber.com)

Michele Barrett, Events & Marketing Director  
[michele@tricityareachamber.com](mailto:michele@tricityareachamber.com)

Gregory Glenn, Member Relations Director,  
[gregory@tricityareachamber.com](mailto:gregory@tricityareachamber.com)

Melissa Shainline, Communications and  
Administrative Director,  
[melissa@tricityareachamber.com](mailto:melissa@tricityareachamber.com)



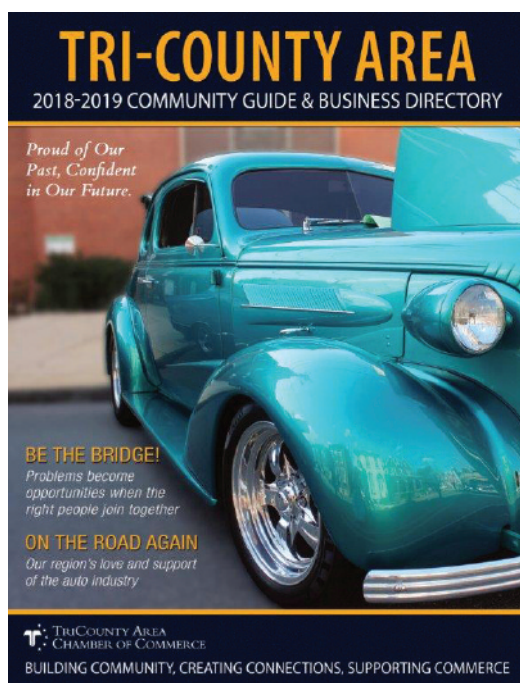
# TRICOUNTY AREA CHAMBER OF COMMERCE

## PRESIDENT'S MESSAGE



**We have several special announcements regarding the Chamber!** See page 37.

Building Industries  
Exchange Transitions  
to Become Part of  
TriCounty Chamber



## NEW Edition Guidebook

The Chamber's  
NEW Podcast  
Chamber  
**Chat**



**MAKING A DIFFERENCE IS WHAT WE DO!**

## WELCOME APPROVED NEW MEMBERS!

*Congratulations to the businesses listed below. Their applications were approved by the Board of Directors in March. When purchasing goods and services, please keep these businesses as well as other TriCounty Area Chamber of Commerce Members in mind while you Always Buy Chamber!*

**Amity Digital**  
155 Browns Mill Rd.  
Douglassville, PA 19518  
610.698.5924  
amitydigital.com

*Website Design*  
Amity Digital is a full-service digital agency focusing on web design and digital marketing. Specializing in small business and ecommerce, our goal is to make the web work for you.

**Better Tomorrow's**  
2120 Buchert Rd.  
Community Room  
Pottstown, PA 19464  
610.323.2554

*Nonprofit Organizations*  
Better Tomorrow's is located in the Rolling Hills Community. We serve a low-income population: Social Services, summer & after school programming.

**Beverly's Pastry Shop**  
322 E. High St.  
Pottstown, PA 19464  
610.323.2020  
www.beverlypas-tryshop.com

*Bakeries; Caterers/Banquet Services; Event Planners; Food Products; Food Products - Specialty*  
Reopened under new ownership in February 2015, the new Beverly's Pastry Shop is a gourmet bakery offering some of the most delicious and fantastic treats you will ever enjoy. With custom and spiced up traditional flavors, we guarantee that there is more than one fabulous treat in our midst that will make your mouth water.

**Bri.Kol Beauty Boutique**  
1403 Farmington Ave.  
Pottstown, PA 19464  
484.363.2554  
www.brikolbeautyboutique.com

*Health and Beauty Aids; Salons - Hair/Nail and Skin Care/Tanning*  
Bri.Kol is a nice salon specializing in specialty services.

**Courtyard by Marriott Collegeville**  
600 Campus Dr.  
Collegeville, PA 19426  
484.974.2600  
www.marriott.com/phlvg

*Caterers/Banquet Services; Hotels/Motels/Bed and Breakfasts; Restaurants/Clubs*  
Hotel with 132 guest rooms and 3200 square feet of event space.

**Four Leaf Face Painting**  
126 Buchert Rd.  
Gilbertsville, PA 19525  
954.616.9712  
www.fourleaffaces.com

*Entertainment*  
A face and body painting, glitter tattoo, airbrush tattoo, and balloon twisting company for parties and events.

**General Carl Spaatz Army Air Force Museum**  
640 Highland Ave.  
Boyertown, PA 19512  
484.945.3402  
www.facebook.com/GeneralSpaatzMuseum

*Museums; Nonprofit Organizations*  
The General Carl Spaatz Army Air Corps Museum (GSM) is a living tribute to the U.S. Air Forces during WWII and the Home Front that supported them.

**Giovanni's Big Daddy's Pizza**  
1300 North Charlotte St.  
Pottstown, PA 19464  
610.323.8055  
www.eatbigdaddypizza.com

*Caterers/Banquet Services; Food Products; Restaurants/Clubs*  
Big Daddy's Pizza has established a reputation for providing highest quality food, excellent customer service and speedy delivery to customers in the Pottstown area - always at the lowest possible price too. We can promise satisfaction because all dishes are freshly prepared every day with premium ingredients.

**Gracie's 21st Century Café & Catering**  
1534 Manatawny Dr.  
Pine Forge, PA 19548  
610.323.4004  
www.gracies21stcentury.com

*Caterers/Banquet Services; Consulting; Restaurants / Clubs; Wedding Consultants / Planners*  
Fine dining restaurant, special events, indoor & patio dining with an investment in organic, local produce & wild-caught fishes, grass-fed organic beef.

**Kiki Vodka Bar**  
300 E. High St.  
Pottstown, PA 19464  
215.370.1775  
kikivodka.com

*Restaurants/Clubs*  
Kiki Vodka Bar - small cocktail bar in the soon to be redeveloped Farmers Market.

**Mick Yonas Painting & General Contracting**  
168 S. Franklin St.  
Pottstown, PA 19464  
610.585.9790  
*Building Contractors; Contractors; General Contractors; Handyman Services; Painting/Wallpapering*  
Interior & Exterior painting, all aspects of general contracting, finish carpentry, home remodeling.

**Pottstown Farmers Market**  
300 E. High St.  
Pottstown, PA 19464  
484.949.9599  
pottstownfarmersmarket.com

*Restaurants/Clubs*  
Bar (Vodka) - Food Court within the market. All vendors supply food for our bar. Open back up to potential classes. Ex. - cooking, art, business meetings. Goal - outdoor vendor on roof.

**Realty One Group Exclusive**  
1885 Swamp Pike, Suite 109  
Gilbertsville, PA 19525  
484.975.6400

*Real Estate - Commercial / Industrial; Real Estate - Residential*  
Real Estate company specializing in Residential and commercial properties.

**Rustic Red Door Co.**  
2180 Coleflesh Rd.  
Perkiomenville, PA 18074  
215.378.4168  
www.rusticreddoor.com

*Furniture; Woodworking*  
We are a locally owned & family operated business that sells American made furniture & decor. We specialize in live edge & reclaimed barnwood furniture. We sell barn doors, custom coat racks & shelving, farmhouse tables, mantles & beams, reclaimed flooring & walls, and more!

**Spring Valley Roofing**  
1714 Gilbertsville Rd.  
Pottstown, PA 19464  
610.948.5207  
www.springvalleyroofing.com

*Roofing/Siding Contractors*  
A certified roofing company. Lifetime warranty by CertainTeed.

**WC Development Group**  
114 South Washington St.  
Pottstown, PA 19464  
610.495.5610  
www.pdmdatalock.com

## CHAMBER MEMBERSHIP ANNIVERSARIES

(ACCORDING TO TCACC RECORDS)

## Happy Anniversary to the following Members:

### 40 YEARS

**The Body-Borneman Companies**

### 30 YEARS

**Coventry Corners**  
**Pottstown Cluster of Religious Communities**

### 10 YEARS

**Arnold's Family Fun Center**

**NAMI PA, Montgomery County**

### 5 YEARS

**Kriebel Security Inc.**

*Are you Celebrating 25, 50, 75 Years?*

If your Chamber Member company is celebrating a significant anniversary then the Chamber needs to know! The Chamber strives to recognize their Members for their success. Contact Michele Barrett at 610.326.2900 or michele@tricityarea-chamber.com

### Member Renewals

Thank you to the following Members who renewed their commitment to make your Chamber a **PRIORITY!**

**1031 CORP.**

**BCM Engineers**

**Berks Career and Technology Center**

**Berks Fire Water Restorations, Inc**

**Borough of Pottstown**

**Boyertown Museum of Historic Vehicles**

**Cappelletti Pinter & Company, P.C.**

**Clark Industrial Supply**

**Complete Family Eyecare, Ltd.**

**D.E.C. - Pottstown Training Center**

**Foundation for Pottstown Education**

**Furniture Soup, Inc.**

**Gilmore & Associates, Inc.**

**Glass Slipper Concierge**

**Greater Pottstown Tennis & Learning**

**GVF, a Transportation Management Association**

**Haron & Sons Auto Center LLC**

**Herb Real Estate, Inc.**

**Keystone Villa at Douglassville**

**Montgomery County Intermediate Unit**

**O'Donnell, Weiss & Mattei, P.C.**

**Owen J. Roberts School District**

**Physicians Care Surgical Hospital**

**Pottstown Parks and Recreation Foundation**

**Richard A. Zuber Insurance Agency**

**Sanatoga Ridge Community, Inc.**

**Santander Arena & Performing Arts Center**

**Spring Valley YMCA**

**Synergy Environmental, Inc.**

**The Swamp Door Antiques & Curiosities, LLC**

**Traffic Planning and Design, Inc.**

**Upper Pottsgrove Township**

**Western Montgomery Career and Technology Center**



TRICOUNTY AREA  
CHAMBER OF COMMERCE

## THANK YOU!

**2018-2019  
Connections Partners:**



**2018-2019 Commerce Partners:**



## MAKING A DIFFERENCE IS WHAT WE DO!





# ANNUAL DINNER

## DEVELOP YOUR WINNING EDGE

➤ WEDNESDAY, APRIL 17 from 5 to 9 PM

➤ RIVERCREST GOLF CLUB

Featuring keynote speaker

**SHAWN HARPER**

Platinum Sponsors:



**Exelon Generation**®



**Pottstown Hospital**

TOWER HEALTH

Advancing Health. Transforming Lives.

For more details or to purchase tickets, please call  
610.326.2900 or visit [tricountyareachamber.com](http://tricountyareachamber.com)

**YOUR  
ATTITUDE  
DETERMINES  
YOUR  
ALTITUDE.**



**Pottstown Hospital**

TOWER HEALTH

Advancing Health. Transforming Lives.

Located in Pottstown, PA., and a member of Tower Health, Pottstown Hospital is a 232-bed hospital, conveniently located off Route 422, at Armand Hammer Blvd. and High St. The hospital offers a full range of health services, including inpatient and outpatient, medical, surgical, diagnostic and emergency care. The Medical Staff features nearly 300 skilled physicians, offering more than 40 medical specialties.

Pottstown Hospital is accredited by The Joint Commission and has been recognized for its quality outcomes and clinical expertise across many service lines. Its cancer program is nationally recognized. The hospital also is a Primary Stroke Center; Joint Commission-certified for hip and knee replacement; and Heart Failure and Chest Pain certified. Its Emergency Room, which is second busiest in Montgomery County, sees more than 44,000 patients a year. For more information, visit [www.towerhealth.org](http://www.towerhealth.org).



**Exelon Generation**®

Did you know the electricity you use every time you flip on a light switch or plug in your phone may have been made locally, right along the 422 corridor at Limerick Generating Station?

Owned by Exelon Generation, the station employs 780 people, generates \$3 million in taxes to the local economy every year, and produces enough zero-carbon electricity to power two million homes.

Limerick Generating Station and its employees also contribute more than \$300,000 to community organizations, including the TriCounty Area Chamber of Commerce to help fund our focus on education, the environment, health and human services, the arts and community development. And, Limerick employees typically volunteer more than 1,500 hours of service at local schools, and non-profit organizations each year.

**MAKING A DIFFERENCE IS WHAT WE DO!**

# LEADING HEALTHY *Teams*



TRICOUNTY AREA  
CHAMBER OF COMMERCE *proudly presents:*

## Leadercast 2019

Friday, May 10  
8 AM to 4 PM

New Hanover United  
Methodist Church



Gayle King, Co-host,  
CBS This Morning,  
Editor-at-Large,  
O, the Oprah Magazine



Patrick Lencioni,  
Founder,  
The Table Group



Dr. Caroline Leaf,  
Communication  
Pathologist and  
Cognitive Neuroscientist



Marcus Samuelsson,  
Award-Winning Chef,  
Restaurateur, Author  
and TV Personality



Carla Harris,  
Vice Chairman and  
Managing Director,  
Morgan Stanley



Ginger Hardage,  
Former Senior VP  
of Culture and  
Communications,  
Southwest Airlines



Andy Stanley,  
Leadership Author  
and Communicator



Juliet Funt  
CEO,  
WhiteSpace at Work



Craig Springer,  
Executive Director,  
AlphaUSA

Registration required. For more details or to purchase tickets, call 610.326.2900.

**lewis**  
ENVIRONMENTAL



## E-Cycling

Earth Day  
Monday, April 22

Have any electronics you want to safely  
dispose of? Bring them to us!

TCACC MEMBERS ONLY

\*Registration required. To request a form, please  
contact the Chamber office at 610.326.2900.\*

## SAVE THE DATE!

# POTTSTOWN Progress

Luncheon

Thursday, June 20  
11:30 AM to 1:30 PM  
SunnyBrook Ballroom

**I Pick**  
**POTTSTOWN!**  
Pioneers of the Good Life.

**MAKING A DIFFERENCE IS WHAT WE DO!**





# Mark Your Calendars!

## NETWORKING

- Thurs., April 4**  
7-9 AM  
**Membership Breakfast: Rise & Raise**  
*SunnyBrook Ballroom, 50 Sunnybrook Rd., Pottstown 19464*  
Join us in support of the TriCounty Community Network's Amazing Raise, a program that provides local nonprofit organizations with the opportunity to raise funds, both online and in person, with the promise of a proportional funding match based on the amount raised. Net proceeds from breakfast ticket sales will go to the Amazing Raise Distribution Pool 2019!  
**\$40 per ticket**  
Sponsor: Reading Fightin Phils
- Fri., April 12**  
8:30-10:30 AM  
**Leadership Alumni Executive Series: Part 3**  
*TriCounty Area Chamber of Commerce, 152 E. High St., Suite 360, Pottstown 19464*  
Join us for another exclusive leadership event presented by Jenna Armato, Chief Empowerment Officer, Attract, Engage, Inspire, LLC.  
**The Leadership Game**  
The John Maxwell Leadership Game is a fun yet challenging experience designed to help you improve leadership intelligence and increase effectiveness. The game is an interactive experience that facilitates dialogue, debate, and self-reflection. Dive into the growth of your personal leadership and enjoy key takeaways that allow you to put insight into action!  
**No Charge; Leadership Alumni Only**  
Contact Jennifer O'Donnell at 610.326.2900 to register.
- Sat., April 13**  
9 AM - 1 PM  
**LEYP into Community Service**  
*Meeting Location: 423 Chestnut St., Pottstown, PA 19464*  
This special event will bring together young professionals ages 21-40 years in the tri-county area to participate in Habitat for Humanity's Rock the Block. Volunteers will team up to repair, refresh, and restore a neighborhood in Pottstown. Lunch is provided.  
**No Charge; Young Professionals Only**
- Weds., April 17**  
5-9 PM  
**Annual Dinner: Develop Your Winning Edge**  
*RiverCrest Golf Club & Preserve, 100 Rivercrest Dr., Phoenixville, PA 19460*  
Featured Keynote Speaker: Shawn Harper, former NFL football player and author of *The Winning Edge*.  
Annual Chamber Awards Ceremony  
This keynote will take your organization on a journey through Shawn's life and the adversity he overcame to reach success. A classic rags-to-riches story, Shawn was born and raised in an impoverished area of Columbus, Ohio. Faced with insurmountable odds, Shawn rose from an average football player to graduating from college and winning several national achievement awards. Shawn played seven years in the NFL and is now CEO of American Services and Protection in Columbus, Ohio. He is living proof that a set-back is a set up for a comeback!  
**\$95 per Member; \$850 per Member table of 10; \$150 per non-Member**  
Platinum Sponsors: Exelon Nuclear; Pottstown Hospital Tower Health  
Gold Sponsors: Maillie LLP; The Victory Bank  
Silver Sponsors: BB&T; Boyertown Oil and Propane; Diamond Credit Union; O'Donnell, Weiss & Mattei, P.C.; Pottstown Area Health & Wellness Foundation; Tompkins VIST Bank  
Patron Sponsors: Citadel Federal Credit Union; Fraser Advanced Information Systems; Hobart's Run; Valley Forge Tourism & Convention Board  
Additional Sponsorship Opportunities Available
- Mon., April 22**  
8-11 AM  
**E-Cycling for TriCounty Area Chamber of Commerce Members**  
*The Lewis Group, 455 Railroad Plaza, Royersford, PA 19468*  
Celebrate Earth Day with us! Discard your unwanted business equipment and electronics. This Chamber benefit is again being offered **free of charge to Members only!** Visit [tricountyareachamber.com](http://tricountyareachamber.com) to see a list of accepted products. Please call 610.326.2900 to request a registration form.  
**No Charge; Members Only**  
Sponsor: The Lewis Group; Beacon Container Corp.  
Additional Sponsorship Opportunities Available

Call Michele Barrett, Events & Marketing Director for more information or to sponsor an event.  
**610.326.2900**



Scanning this QR code will take you to the event's page.



## SAVE THE DATES

- Fri., May 10**  
8 AM - 4 PM  
**Leadercast: Leading Healthy Teams**  
*New Hanover United Methodist Church, 2211 Swamp Pike, Gilbertsville, PA 19525*  
Simulcast Speakers: see ad on page 34  
Leadercast Live is the **largest one-day leadership event in the world**, broadcast live each May from Atlanta to hundreds of Host Sites around the world. In 2019, the Leadercast Live stage will showcase leadership experts to help attendees master the art and science of developing and leading healthy teams.  
**\$95 per ticket; Set of 4 or More Lead Yourself Group Tickets: \$85 per ticket**  
Sponsorship Opportunities Available
- Tues., May 21**  
4-6 PM  
**Business Card Exchange**  
*Boyertown Museum of Historic Vehicles, 85 S Walnut St, Boyertown, PA 19512*  
This networking event will feature tours of the Museum, blacksmithing demos in the Carriage Factory, and a scavenger hunt. Refreshments will be offered.  
**No Charge; Members Only**
- Tues., May 30**  
6:45-9 PM  
**Chamber Night at the Reading Fightin Phils**  
*FirstEnergy Stadium, 1900 Centre Ave., Reading, PA 19601*  
Join fellow TCACC Members at the Reading Fightin Phils game versus the Erie Sea Wolves! Complimentary General Admission tickets are one of your Member Benefits thanks to the many sponsors of this event. Tickets will be included in your May 2019 edition of the *Route 422 Business Advisor*.  
Sponsors: Berks County Abstract Company; H&H Systems, Inc.; Orlando Law Offices, P.C.; Premier Orthopaedics; Brandywine Institute of Orthopaedics Division; Tompkins VIST Bank  
**No Charge; Members Only**
- Thurs., June 6**  
11:30 AM - 1:30 PM  
**Membership Luncheon: Leadership Tri-County Celebration**  
*SunnyBrook Ballroom, 50 Sunnybrook Rd., Pottstown, PA 19464*  
Join us to see the Leadership Tri-County Class of 2019 present the projects that they have been working on diligently since October, and then celebrate their graduation! The projects and the local non-profit organizations they are benefiting are listed below:  
• An Event/Funding Plan that "Works" - for Pottstown Works  
• On the Rise - for Greater Pottstown Tennis & Learning  
• Pay No Attention to the Organization Behind the Curtain - for TriCounty Community Network  
• Developing our Youth - Leadership Tri-County  
**\$26 per Member (prepaid on or before 5/30); \$32 per Member (invoiced or after 5/30); \$50 per non-Member**  
Sponsors: Pottstown Hospital Tower Health; The Victory Bank; Montgomery County Community College; Translogistics, Inc.
- Thurs., June 20**  
11:30 AM - 1:30 PM  
**Pottstown Progress Luncheon**  
*SunnyBrook Ballroom, 50 Sunnybrook Rd., Pottstown 19464*  
Come and learn all about the exciting happenings of the Pottstown Community and the vision of where the town is headed.  
**\$45 per Member; \$300 per Member table of 8; \$60 per non-Member**  
Platinum Sponsors: Montgomery County Community College, Pottstown Hospital Tower Health; The Victory Bank  
Gold Sponsor: O'Donnell, Weiss & Mattei, P.C.  
Silver Sponsors: Citadel Federal Credit Union; Diamond Credit Union; Hobart's Run  
Additional Sponsorship Opportunities Available
- Tues., June 25**  
5-7 PM  
**Business Card Exchange**  
*Diamond Credit Union, 100 Diamond Way, Suite 101, Royersford, PA 19468*  
A Fun in the Sun networking event! Finger foods, beer, wine, and non-alcoholic beverages will be offered. Guests are invited to tour the facility. Doorprizes will be drawn! Giveaways and entertainment provided.  
**No Charge; Members Only**



**Register today; connect tomorrow. Visit [tricountyareachamber.com](http://tricountyareachamber.com) or call 610.326.2900.**



# LUCKY DAY RECAP

On March 7, Chamber Members participated in a special Membership Breakfast at the SunnyBrook Ballroom. Members networked and received special prizes. New Membership plaques and window decals and the latest edition of the Tri-County Area Community Guide & Business Directory were also distributed to Members. We also took a moment to highlight New Members and welcome them to the Chamber. We wanted to make this breakfast unique, interactive and a way to express our appreciation for our Members, and it was a success thanks to everyone who attended!

Several special announcements were made at this breakfast – see next page.



## NEW MEMBERS

(pictured above)

**James Phillips**, *Addison Technologies, Inc.*

**Cessely Nixon**, *Better Tomorrows*

**Erwin Wenner**, *Covenant Bank*

**Cynthia Castallo** and  
**Terry White**, *Delta T Group*

**Michelle Rohrer**,  
*Four Elements New Age Center*

**Ellie Trovato**, *Freestyle Real Estate, LLC*

**Dennis Gehman**,  
*Gehman Design Remodeling*

**Alexander John Clemens**  
and **John Clemens**,  
*Giuseppe's Pizza, Burger, and Subs*

**Chris Mercer**, *Mercer's TruCraft Collision*

**John Lignelli**, *Pottstown Oral &  
Maxillofacial Surgery Associates, Inc.*

**Steve Armstrong** and **Adam Burke**,  
*Pottstown United Brewing Company*

**Gerry Wardle**, *Primerica*

**Shirlee Howe** and **Bill Shoffler**,  
*Public Citizens for Children & Youth*

**Randy Landis**, *Speck's Drive In*

**Christine Elliott**,  
*Whitegate Contracting Company*

**Thank you to  
our Sponsors:**



**ALVERNIA  
UNIVERSITY**

**TOMPKINS**  
VIST Bank

**MAKING A DIFFERENCE IS WHAT WE DO!**



## BREAKFAST ANNOUNCEMENTS

# BIE Transitions to Become Part of TriCounty Chamber

On behalf of the Board of Directors of the TriCounty Area Chamber of Commerce (TCACC) and the Board of Directors of the former Building Industries Exchange (BIE) we are excited to announce the combining of the membership of the BIE with the Membership of the TriCounty Area Chamber of Commerce.

A meeting of the BIE membership was held on Tuesday afternoon, February 26, where BIE members voted to approve the plan for liquidation and dissolution of the BIE corporation. Speaking on behalf of the BIE Board of Directors, Christine Elliott stated "they look forward to this new version of their group which has been a Pottstown institution, promoting ethics and integrity in the building and trades industries since 1952, and thank the TriCounty Area Chamber of Commerce for working with us over the past year to make this transition a reality."

Eileen Dautrich, President of the TriCounty Area Chamber of Commerce, shared "the Chamber is honored to bring BIE Members into our organization, and we are anxious for their engagement and for them to benefit from the programs and member benefits we have to offer. The BIE Members were introduced to the TriCounty Chamber Membership at the Chamber Membership Breakfast on March 7. Several opportunities for these new Members to become oriented with our organization will be taking place over the next few weeks.

As part of the agreement outlined between the two organizations the Chamber will be organizing a dedicated roundtable group to provide the former BIE members a forum to gather and to share with the Chamber where the Chamber can be making an impact for their industries. This forum will also provide a small group networking opportunity for current TCACC Members. The Chamber is a business advocacy organization and the Chamber wants to be able to assist our Members in the building and construction industries.

The TriCounty Area Chamber of Commerce thanks the Board of Directors and the Membership of the BIE organization for pursuing this opportunity and solidifying their interest and confidence in TCACC to provide value to their member businesses.



**We would like to welcome  
the following businesses  
to the Chamber Membership:**

- Body Borneman Insurance
  - Bond, Pezzano & Etze, PC
  - C. David Hollenbach Plumbing & Heating, LLC
  - Cappelletti, Pinter & Company, P.C.
  - Ches-Mont Carpet One
  - Claude A. Reinhart Painting
  - Cosentino North America
  - Ehst Custom Kitchens, Inc.
  - Ernie's Plumbing & Heating
  - Fretz
  - Gehman Design Remodeling
  - Glen Gery Brick Center
  - Glick's Exteriors, LLC
  - Graboyes Window & Door
  - Hollenbach Home Center
  - J & L Building Materials, Inc.
  - Jesse Baro, Inc.
  - Kieffer's Appliances
  - Michael A. Raymond, Jr.
  - Paul C. Emery Co.
  - Pottstown Roller Mills, Inc.
  - The Home Depot
  - TJW Home Services, LLC
  - Twin County Construction Co., LLC
  - Village Architecture & Preservation
  - Whitegate Contracting Company
  - William H. Fosnocht, III
- For more information, visit  
[www.tricountyareachamber.com](http://www.tricountyareachamber.com)  
or contact 610-326-2900.**

The Chamber's  
**NEW**  
Podcast!  
New Episodes Every  
**TUESDAY!**

Chamber  
**Chat**



**LISTEN NOW!**



**BE A PODCAST GUEST OR SPONSOR!**  
**CONTACT 610.326.2900 OR**  
**PODCAST@TRICOUNTYAREACHAMBER.COM**

**NEW**  
**Edition!**

**Tri-County Area Community Guide &  
Business Directory**



**Includes fellow  
Chamber Members to  
connect and do  
business with**

**FREE additional copies  
available at the TriCounty  
Area Chamber of Commerce  
Office!**

**MAKING A DIFFERENCE IS WHAT WE DO!**





LEAD | ENGAGE | YOUNG | PROFESSIONALS

## LEYP SPLITTING EDGE AXE THROWING



Exelon Nuclear was well represented.

**Thank you to Tornetta's Pizzeria,  
Aye Caramba Taco, and  
Pottstown United Brewing Company  
for donating very delicious  
food for this event!**



On March 14, LEYP TriCounty had a fun night throwing axes at Splitting Edge Axe Throwing! It was a great night of meeting and engaging with other young professionals in the area. Thank you to Splitting Edge for having us and for helping to make this a very successful event!

Kristen from Beverly's Pastry Shop showed us all how to do it best!



## FEBRUARY BUSINESS CARD EXCHANGE



Chamber Members networked at Keller Williams Realty Group in Limerick for Vegas Night! We also got to tour the office and enjoy delicious food and drinks. Thank you to everyone who came out and made this event a success!



**kW** REALTY GROUP  
KELLERWILLIAMS.

## MEMBERSHIP ANNIVERSARY LUNCHEON



TRICOUNTY AREA  
CHAMBER OF COMMERCE

Members who recently celebrated their anniversary with the Chamber gathered for lunch on March 14. We discussed new things happening in the Chamber and it was a good opportunity for Members to meet and discuss how they could help each others' businesses grow.

**MAKING A DIFFERENCE IS WHAT WE DO!**



## RIBBON CUTTINGS

Celebrate your new business or new location by hosting a Ribbon Cutting / Grand Opening. The TriCounty Area Chamber of Commerce provides this complimentary service to ALL businesses in the tri-county region.

For more details or to schedule your Ribbon Cutting, please contact Michele Barrett, Events & Marketing Director, at 610.326.2900 or michele@tricountyareachamber.com.



**Realty One Group Restore,**  
1610 West Main Street, Suite 404,  
Collegeville, PA 19426

**Realty One Group Exclusive,**  
1885 Swamp Pike, Suite 109,  
Gilbertsville, PA 19525



## 2018-2019 TCACC EXECUTIVE COMMITTEE & BOARD OF DIRECTORS EXECUTIVE COMMITTEE

### CHAIRMAN OF THE BOARD

Baran Schultz, CEO, Schultz Technology

### CHAIR ELECT

Rich Newell, CEO, Pottstown Hospital Tower Health

### TREASURER

April Barkasi, President & CEO,  
CEDARVILLE Engineering Group, LLC

### IMMEDIATE PAST CHAIRMAN

Richard Graver, Chief Lending Officer, The Victory Bank

### SOLICITOR

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## WOMEN'S ROUNDTABLE: inspired

Chamber Members gathered at Brookside Country Club on February 27 to get inspired by amazing women! Guest speaker Honorable Cheryl Lynne Austin shared with us her amazing story and accomplishments and we celebrated the TriCounty Community Network "Hats Off" Awards recipients. We also had the opportunity to network and enjoy a delicious dinner and dessert. Thank you to everyone who came out to this event and made it a success!



Women's  
Roundtable

Our guest speaker, Honorable Cheryl Lynne Austin (center) with Eileen Dautrich, TCACC and Peggy Lee-Clark, PAID, Inc.

**MAKING A DIFFERENCE IS WHAT WE DO!**



# Leadership

## TRI-COUNTY

### Innovation and Influence



*A blog post by Andy Ferens, Work Week Manager, Exelon*

The March Session of the Leadership Tri-County Program focused on Business and Manufacturing. After an interactive Chamber breakfast where we got to recruit new members for the Leadership Class of 2020, we kicked off the busy day with a tour of FlagZone. It was amazing to walk back into the manufacturing facility and be surrounded by every size of American flag imaginable. We couldn't help but feel a sense of patriotism and pride that a local business was supplying American flags that would be displayed nation-wide.

Our next stop took us next door to Sealstrip Corporation. Have you ever opened a resealable pack of tortillas, candy, frozen vegetables, cheese, etc.? Well then there's a good chance the resealable feature was manufactured and/or applied by Sealstrip. Again, it was amazing to see something that is distributed and used nation-wide on such a large scale is manufactured right here at home by a local business. And to see the innovative machinery and technology used to create and apply it was beyond impressive.

Finally, the last stop of our day was at Martin Stone Quarries. Touring the quarry by driving up to the top... then down to the bottom really put in perspective the massive amount of resources processed and distributed by the quarry. It also showed the vast amount of material remaining to be processed over the years to come. It's amazing to think of the amount of material that will be processed throughout the lifetime of the quarry.



The day wrapped up with a Leadership Discussion, with facilitator Jenna Armato, on serving others as a leader and leadership vision. As always, everyone brought their own unique experiences and opinions to fuel some honest discussion on what it means to serve others as a leader, as well as how a leader establishes and follows through on a vision.

The most impressive part of the day for me was seeing how our local businesses have an impact not just in the local community but on a regional and national scale as well. There is innovation and influence stemming from our local businesses and it was amazing to see the impact that's having on a local and national level.

### JOIN THE CLASS OF 2020!

Learn how this ten-month, tuition based, leadership and professional development program can equip you or a member of your organizational staff with the skills and understanding of the problems, opportunities, and resources throughout the tri-county region to effectively serve on a nonprofit board and sustain community participation and involvement. Now enrolling for the Class of 2020. Applications due June 30, 2019. Class starts in September.

For more information on Leadership Tri-County, contact Jennifer O'Donnell, IOM, Director, at 610.326.2900 or [jennifer@tricitychamber.com](mailto:jennifer@tricitychamber.com).



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