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# **Building Pennsylvania Together**



Kaethe Huber, Assistant Manager, and Jud Kelly, Location Manager

For 97 years, Lezzer Lumber has been serving the Pennsylvania building industry through its business dealings and dedication to community support. With the opening of their 11th location in Reading in 2022, Lezzer Lumber extended their reach into Berks, Chester, Montgomery, and Bucks Counties.

xpanding their footprint, Lezzer acquired Green Hills Lumber, a hardware and lumber store in Mohnton, in 2022. Since then, the store has been completely remodeled to feature a full kitchen & bath design department with three full-time designers on staff; interactive window, door, decking, and railing displays; and a full stock of hardware items. Lezzer's sales representatives collaborate with local contractors to provide materials for projects across southeast PA. One important piece of Lezzer's expansion into Reading was the retention of Green Hills Lumber's staff: 100 percent of the Green Hills team stayed on with Lezzer, bringing a combined 100 years of home materials expertise to the Lezzer family.

#### A Proud Heritage

Founded in Curwensville, PA in 1927, Lezzer Lumber has remained a Pennsylvania-owned leader in the building supply materials industry for nearly 100 years.

In 2023, *LBM Magazine* ranked Lezzer as the 30th largest lumber and building materials supplier in the United States and the second largest in Pennsylvania.

The family-owned business is comprised of 11 retail stores, four commercial door facilities, a truss manufacturing plant, a complete moulding and millwork design department, and a stand-alone kitchen and bath design center, all located in Pennsylvania.

Today, Lezzer Lumber is operated by the third generation of the Lezzer family and continues to be guided by core values of **family**, **integrity**, **pride**, and **passion**. Lezzer's commitment to these values means that they prioritize building lasting relationships with customers, suppliers, and employees, fostering a culture of trust, respect, and collaboration.







## **Built on Quality**

At Lezzer Lumber's Reading store, located at 3171 Morgantown Road in Mohnton, quality is not just a promise but a guarantee. From cabinets to countertops, decking to flooring, each product is carefully curated to meet the highest standards. But it's not just about the materials — it's about the people. Lezzer's team of experts is dedicated to guiding customers through every stage of their home projects, from initial quotes to final delivery, ensuring a seamless experience from start to finish.

"Customer service is our number one priority," explains Jud Kelly, Location Manager at Lezzer Lumber's Reading store. "That's what we strive for exceptional customer service. We're very competitive on price. Our buyers do a tremendous job in assuring we're being competitive. The product assortment that we offer is extensive and we are constantly adding new products, replacing the old with the new on a daily basis," he said. "In terms of product availability, we have a transfer system throughout the company that has been very, very good."

(Continued on pages 8 & 9)





Located at 3171 Morgantown Road, Mohnton 19540

# Products

- Bath
- Kitchen Cabinets
- Kitchen Countertops
- Decking
- Railing & Fencing
- Interior Doors
- Exterior Doors
- Flooring
- Lumber & Framing
- Garages & Pole Barns
- Insulation
- Moulding & Millwork
- Roofing
- Siding
- Truss & Wall Systems
- Windows
- Closets
- Specialty Projects









Interactive window, door, decking, and railing displays





### OUTDOOR LIVING SALE Starts May 23 and Runs Through July 6

#### Trex Decking and TimberTech Decking and RDI Railing on Sale!

Come in and see all our outdoor living products.

Purchase \$5,000 in decking and receive a

- \$150 Steak Package from Kansas City Steaks.Purchase \$10,000 in decking and receive a
- \$300 Steak Package from Kansas City Steaks.
- Purchase \$15,000 in decking and receive a \$500 Steak Package from Kansas City Steaks.













#### (Continued from page 7)

"Over the years we've built up a great clientele of customers," Kelly added. "They come back because of the service. They come back for price. We have that inviting feel, and many contractors that I've known through over last 30 years come in specifically because of the customer satisfaction they get here. Their past experience with us has been positive in terms of price, quality, selection, convenience and level of service."

As Lezzer Lumber looks towards the future, its commitment to excellence remains strong. With a century of experience under their belt, they continue to innovate and adapt to meet the evolving needs of their customers. Whether it's investing in their product offerings or expanding into new markets, Lezzer Lumber stays at the forefront of the industry, ensuring that customers have access to the best service and products available.

Stop in at Lezzer Lumber's Reading store today and experience the difference of working with a familyowned company and a team of expert staff who care. Whether you're embarking on a small renovation or a major construction project, Lezzer Lumber stands ready to be your trusted partner every step of the way.







### **Attention Contractors**

We believe Lezzer-OnLine can help save you time by giving you full access to your account information – current and previous statements, invoices, orders and more, whenever you need it. If knowledge is power, then knowing your costs and managing your statements is a powerful tool to keep your jobs on budget. We can setup your account to email your invoices daily and email your statement monthly. Integration with Accounting Systems Lezzer-OnLine info can be exported to Excel or Quickbooks.

Our mission is to be the preferred supplier of building materials for all customers by providing quality materials, a knowledgeable staff and exceptional service at a fair and competitive price. We will uphold the highest standard of integrity and moral conduct in our dealings with our customers, suppliers and fellow employees. We live by a standard of honesty and integrity in everything we do so our customers, suppliers, employees, and community know we are the company they can trust to build a reputation on.

For additional information, please call 610.856.1600 and visit www.lezzerlumber.com.

