



Leveraging the power of membership to grow and strengthen our community, our businesses, and our future leaders.

TCACC Mission: *As the primary business advocate, the TriCounty Area Chamber of Commerce provides relevant membership services and proactive leadership to enhance economic opportunity and quality of life within our region.*

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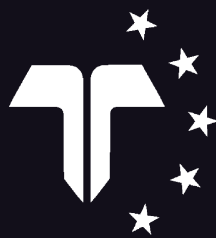
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**TRICOUNTY AREA CHAMBER OF
COMMERCE FOUNDATION, INC.**

Jennifer O'Donnell, IOM, Leadership Tri-County
Director, jennifer@tricountyareachamber.com



TRICOUNTY AREA CHAMBER OF COMMERCE

PRESIDENT'S MESSAGE



October was designated by Pennsylvania Governor Tom Wolf as

Chamber of Commerce Month (see proclamation to the right). Also, October 16 was declared and recognized as National Chamber of Commerce Day! Thank you to all our Members who showed their support for the Chamber through Social Media posts during this time.

We are appreciative of the recognition given to organizations like ours. We don't do our job alone...and as a thank you to our valued Members, we are again holding the Gathering of Gratitude Luncheon as a way for us to show our thanks to all of you!



GREETINGS:

It is my pleasure to join with the Pennsylvania Chamber of Business and Industry to support October 2019 as Local Chamber of Commerce Month in Pennsylvania.

Since its inception, the Pennsylvania Chamber of Business and Industry has served and advocated for Pennsylvania businesses. Our local chambers of commerce play a critical role in supporting the needs of our vibrant business community and are essential to the commonwealth's continued economic growth and advancement. As my administration works hard to retain current and create new family sustaining jobs by supporting business and industry throughout the commonwealth, I am grateful for our local chambers of commerce for the invaluable role that they play in ensuring that businesses new and old can continue to prosper in Pennsylvania. I commend Pennsylvania's local chambers of commerce for representing thousands of businesses, and I am certain their efforts to enhance our communities will serve as an inspiration across the commonwealth for years to come.

As Governor, and on behalf of all citizens of the Commonwealth of Pennsylvania, I am honored to support October 2019 as Local Chamber of Commerce Month. Please accept my best wishes for continued success.



Tom Wolf
TOM WOLF
Governor
October 2019

Gathering of Gratitude Luncheon

Thursday, December 5 from 12 – 1:30 PM

Western Montgomery Career & Technology Center, Limerick



This **Member's Only** Luncheon is **FREE** thanks to our Presenting Sponsor:



Lunch is prepared by WMCTC culinary students, and after lunch you will have an opportunity to tour the facilities at the school if you are interested.

Limited Seats are available – register at tricountyareachamber.com or by calling 610.326.2900.

MAKING A DIFFERENCE IS WHAT WE DO!

WELCOME APPROVED NEW MEMBERS!

Congratulations to the businesses listed below. Their applications were approved by the Board of Directors in October. When purchasing goods or services, please keep these businesses as well as other TriCounty Area Chamber of Commerce Members in mind while you Always Buy Chamber!

Allure Hair & Beauty Supply
799 State Street, Suite 21
Pottstown, PA 19464

Beauty Supply
Family beauty supply for the Pottstown community.

American Telecommunications Inc.
1050 E. Philadelphia Ave #10
Gilbertsville, PA 19525

484.415.0059
www.tmobile.com

Retail Sales
T-Mobile store owned and operated by Ameritel.

Deliah & Dean
219 E. High St.
Pottstown, PA 19464

610.551.4288
www.deliahanddean.com

Grocery Stores
Deliah & Dean provides high quality, healthy food options that include organic produce, non-GMO gluten-free products and items for personal as well as pet care. The store has a wide variety of foods and products to help achieve and maintain good health.

GnD Junk Removal
116 Horsham Road
Suite 4

Ambler, PA 19002
215.583.2055
www.gndjunkremoval.com

Recycling Services; Trash and Recycling Services
Our mission here at Gus & Daughters Junk Removal is to service our customers with the highest level of professionalism and integrity. Our promise is to deliver fair and affordable pricing, while still focusing on supporting our environment by being an Eco-friendly Junk Removal solution company.

KUSBDC (Kutztown University Small Business Development Center)

24 Old Main
Kutztown, PA 19530
484.646.5937

<https://www.kutztown.edu/about-ku/administrative-offices/small-business-development-center.html>

Nonprofit Organizations

The Kutztown Small Business Development Center offers existing businesses and early-stage entrepreneurs access to no cost, confidential consulting services, and learning opportunities. We provide services at our outreach offices in Kutztown, Reading, Harrisburg, Exton, Lancaster, and York.

Martarano Engineering, Inc.

2 Meridian Blvd
Wyomissing, PA 19610
484.706.9779

www.martaranoengineering.com

Engineering
We are a mechanical, electrical and plumbing design firm creating permit and construction documents for renovations and new construction.

N.A.A.C.P. Pottstown Chapter 2288

PO Box 1472
Pottstown, PA 19464
61.547.2440

www.pottstownnaacpbranch2288.org

Government/Governmental Agencies; Non-profit Organizations; Public Affairs/Government Relations

The Pottstown NAACP addresses the following issues on both the local and national levels: Education, Health, Media Diversity, Civic Engagement, Environment & Climate Justice, Economic Development, and Criminal Justice.

Oliver Construction Inc.

414 Dekalb Street
Norristown, PA 19401
610.275.3300

www.ocidesignbuild.com

Building Contractors; Construction Contractors
Construction management firm that provides: construction management, building assessment, design build, pre-construction, ground-up construction, historical renovation, building renovation.

Open Hearts Home Care

31 Sycamore Drive
Reading, PA 19606
484.772.5833

www.ohhcs.org

Home Health Care Services
Provide home care services to adults and children in the community and surrounding areas.

Reppert's Candy, Inc.

2708 West Philadelphia Avenue
Oley, PA 19547
610.689.9200

www.reppertscandy.com

Food Products - Specialty
Floyd and Dorothy Reppert founded Reppert's Candy in 1945. In 1978, the Reppert's decided to retire and sold the business to Larry and Jean Schell. Today, 30 years later, the business remains in the Schell family. Reppert's Candy operates out of a 12,000 square foot facility in Oley Township. We now offer over 65 varieties of candy and approximately 200 different style chocolate molds.

Styer and Associates Inc.

412 Dekalb Street
Norristown, PA 19401
610.275.6000

www.styergroup.com

Architects/Architectural Services; Interior Decorators/Designers

Design build company fully employed in house with services of architectural, interior design, and construction management.

Washington Layne Photographs, LLC

332 Evergreen Road
Pottstown, PA 19464
484.366.1252

Photographers/Photography Studios

We are a photography company located in Pottstown, Pa created by husband and wife, Scott and Shakeema (Washington) Layne. We take joy in capturing the personalities of our clients and delivering quality service and products. We love to have fun with our clients and capture genuine smiles and moments. We believe that if we can capture the inner beauty in our clients that is what creates a beautiful portrait.



TRICOUNTY AREA
CHAMBER OF COMMERCE

CHAMBER MEMBERSHIP ANNIVERSARIES

(ACCORDING TO TCACC RECORDS)

Happy Anniversary to the following Members:

30 YEARS

Borough of Boyertown

10 YEARS

Clothes to Home, LLC

C. Raymond Davis & Sons, Inc.

FASTSIGNS

5 YEARS

Fred Beans Ford of Boyertown, Inc.

Gerhart, Hartman & Ritner Insurance Agency

Sunnybrook Village Business Campus

1 YEAR

Alpine Cyber Solutions

Arrowhead Golf Course, Inc.

Baird's Catering LLC

Beauty Inside Out

Bethel Community Church of Pottstown

Byrd's BarBeQue

Giuseppe's Pizza, Burgers, and Subs

Hard Hat Services

Once Upon a Time Consignment Boutique, LLC

The PCTV Network

Pottstown United Brewing Company

Sandler Training

Tornetta's Italian Restaurant

Welcome to the Avenue

Member Renewals

Thank you to the following Members who renewed their commitment to make your Chamber a **PRIORITY!**

Beacon Container Corp.

Borough of Boyertown

James M. Capinski and Associates

Colebrookdale Railroad Preservation Trust

Colorworks

Decorating Den Interiors

Evans, Hauseman & Richard, Inc.

First National Bank

FlagZone LLC

Gage Personnel/ Gage Professionals

Longstreth Sporting Goods, LLC

Lower Pottsgrove Township

Malvern Bank, National Association

Orlando Law Offices, P.C.

Permabond, LLC

Pottstown Area Health & Wellness Foundation

Schultz Technology

Seedcopa

Service Electric Cablevision, Inc.

Sheila Nester & Associates P.C. dba Larry E. Hoffa & Company

Staybridge Suites Royersford - Valley Forge

Steel River Playhouse

The SunnyBrook Ballroom

Tri County Area Federal Credit Union

Universal Machine Co.

VideoRay LLC

Willow House Paints

Yucha Hearing Aids



Always Buy Chamber!

MAKING A DIFFERENCE IS WHAT WE DO!



Mark Your Calendars!

NETWORKING

Wed., Nov. 13

Economic Development Luncheon

11:30 AM – 1:30 PM

RiverCrest Golf Club & Preserve, 100 Golf Club Drive, Phoenixville 19460

Featuring keynote speaker Mike Murphy, Chief of Staff and Director of Strategic Initiatives for the Committee for a Responsible Federal Budget. The Committee for a Responsible Federal Budget is a nonpartisan, non-profit organization committed to educating the public on issues with significant fiscal policy impact. As an independent source of objective policy analysis, they regularly engage policymakers of both parties and help them develop and analyze proposals to improve the country's fiscal condition.

Presenting Sponsor: **Pottstown Hospital Tower Health**

Platinum Sponsors: **Pottstown Area Health & Wellness Foundation; Pottstown Area Industrial Development, Inc; Tompkins VIST Bank; The Victory Bank**

Co-Sponsors: **Boyertown Oil and Propane; Herbein + Company; Maillie LLP; Montgomery County Community College; O'Donnell, Weiss & Mattei, P.C.; PECO**

Members: \$55; Member table of 8: \$400; Non-Members: \$70

Fri., Nov. 22

Business Card Exchange: Reading Royals Hockey

6 – 9 PM

700 Penn St., Reading 19602

The Reading Royals & Santander Arena would like to invite Chamber Members and their families to a unique event at the Santander Arena Top Shelf Lounge. The Top Shelf Lounge offers an eye in the sky look above the ice with seating on the suite level complete with high top tables and chairs to watch the game. Join us for a fun Business Card Exchange and stay and enjoy an exciting Reading Royals hockey game!

Members Only; Free.

Thurs., Dec. 5

Membership Luncheon: Gathering of Gratitude

12 – 1:30 PM

Western Montgomery Career & Technology Center, 77 Graterford Rd., Limerick 19468

TriCounty Area Chamber of Commerce welcomes you to a FREE Membership Luncheon that will be taking the place of our monthly breakfast. Join us at the Western Montgomery Career & Technology Center for an amazing lunch prepared by the students and staff. During the holiday's we all feel a sense of gratitude towards one another and the Chamber is no different.

This **Members Only** event is **FREE** thanks to our Presenting Sponsor **Exelon**
Sponsor: **Pottstown Area Rapid Transit (PART)**

Tues., Dec. 10

REACH for Opportunity Circles

5 – 7 PM

The Blue Elephant, 152 East High St., Pottstown 19464

Opportunity Circles: Access new resources and push through roadblocks - featuring facilitated networking!

Silver Sponsors: **CEDARVILLE Engineering Group, LLC; Tompkins VIST Bank**

\$30 per person (prepaid by 12/5); \$36 per person (invoiced or paid after 12/5)

Tues., Dec. 17

Holiday Mixer – The Victory Bank

5 – 7 PM

548 N. Lewis Rd., Limerick 19468

It's the Holiday Season and Victory Bank would like all Chamber Members to come out to their offices and celebrate! This mixer features wonderful decorations and holiday music to get you in the holiday mood.

Members Only; Free.

Scanning this QR code will take you to the event's page.



Call Michele Barrett, Events & Member Engagement Director for more information or to sponsor an event.
610.326.2900



REACH RECAP



Networking is more than just handing out your business card - it's about creating connections. On October 9, over 60 women gathered for the first REACH event at Cutillo's.

Thank you to our presenter, Coach Adrean Turner, for inspiring us to step out of our comfort zones, be confident and bold, and create meaningful connections that lead to success! Thank you also to all the women who came out to the very first event of our REACH 2019-2020 program year.



Adrean Turner, Turner Coaching Training & Consulting, LLC



Thank you to our REACH Silver Sponsors:



Next REACH event is on Tuesday, December 10
– more details are located in the calendar of events on this page.

Register today; connect tomorrow. Visit tricountyareachamber.com or call 610.326.2900.

October Membership Breakfast

At the October 3 Membership Breakfast, we were honored to have the superintendents of four local school districts in attendance to speak on business and economic impacts and challenges of education. Thank you to Dr. Dana T. Bedden of Boyertown Area School District, Dr. Susan T. Lloyd of Owen J. Roberts School District, Dr. William R. Shirk, Jr. of Pottsgrove School District, and Mr. Stephen Rodriguez of Pottstown School District (pictured left to right) for joining us!



THE SUPERINTENDENTS

We welcomed the following New Members to the Chamber:

- **AFLAC**
- **Cole's Tobacco, Inc.**
- **Happy 2 Be Home**



- **Honey's Homebrewed Café** was unable to make it to the breakfast but Greg stopped by to deliver their plaque!



Do you know a business that would benefit by being a Member of the Chamber?

Help us become **BETTER TOGETHER** and refer businesses to become a part of our community! As part of our Membership Campaign, your referral(s) will make you eligible for some great prizes.

THANK YOU TO OUR EVENT SPONSORS:



MAKING A DIFFERENCE IS WHAT WE DO!

ANNUAL GOLF OUTING

Members enjoyed a lovely day on Reading Country Club's course on September 9 for the Chamber's Annual Golf Outing.

Congratulations to the following winning foursomes:

Firstplace: Exelon

Secondplace: MacKissic, Inc.

Thirdplace: Diamond Credit Union

Additional Winners:

Chamber Cup – MacKissic, Inc.

Longest Drive – Nick Nocero

Closest to the Pin – Mike Cross

Straightest Drive – Scott Peart

**THANK YOU
TO OUR SPONSORS**

Presenting Sponsor:



Dinner/Clambake Sponsor:



Goodie Bag Sponsor: BODY-BORNEMAN INSURANCE

Golf Cart Sponsor:



Trophy Sponsor:



On-Course Snack & Drink Sponsor:



Hole Game & Prizes Surprise Squad Sponsor:



RIBBON CUTTINGS



1. Barrister's Bagels, 300 East High Street, Pottstown, PA 19464; 484.432.6795; www.barristersbagels.com

2. Brakeman's Café, 56 South Washington Street, Boyertown, PA 19512; 484.824.3938; www.brakemanscafe.com

3. Lennar at Whispering Woods, 108 Ellis Woods Road, Pottstown, PA 19465; 484.818.0339; www.lennar.com

4. Pottstown Metro 100 Diner, 99 West King Street, Pottstown, PA 19464; 484.366.1408; www.pottstownmetro100diner.com

5. Seed and Soil, 300 East High Street, Pottstown, PA 19464; 484.949.8821; www.seedandsoilpa.com



Celebrate your new business or new location by hosting a Ribbon Cutting/Grand Opening. The TriCounty Area Chamber of Commerce provides this complimentary service to ALL businesses in the tri-county region.

For more details or to schedule your Ribbon Cutting, please contact Michele Barrett, Events & Member Engagement Director, at 610.326.2900 or michele@tricityareaeachamber.com.

MAKING A DIFFERENCE IS WHAT WE DO!

SEPTEMBER BUSINESS CARD EXCHANGE



On September 24, the staff of Yucha Medical Pain Management & Chiropractic Rehabilitation welcomed Members for a Business Card Exchange. Thank you to all who came out to check out their facility!



REFRESH FRIDAY

On October 18, John Whitehall, President of Sandler Training, provided Members with great outside-of-the-box networking tips. Attendees learned how to write a 30-second commercial for their business, fantastic ice breaker questions, and much more!



Thank you to everyone who attended!

SMALL BUSINESS SATURDAY

November 30



#SHOPSMALL #SMALLBIZSAT

SUPPORT TRICOUNTY SMALL BUSINESSES!



Follow Us!



TriCounty Area Chamber of Commerce



tricountyareachamber



TriCounty Area Chamber of Commerce

2019 - 2020 TCACC EXECUTIVE COMMITTEE & BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

CHAIRMAN OF THE BOARD

Baran Schultz, CEO, Schultz Technology

CHAIR ELECT

Rich Newell, CEO, Pottstown Hospital Tower Health

TREASURER

April Barkasi, President & CEO, CEDARVILLE Engineering Group, LLC

IMMEDIATE PAST CHAIRMAN

Richard Graver, Chief Lending Officer, The Victory Bank

SOLICITOR

Joseph K. Koury, O'Donnell, Weiss & Mattei, P.C.

SECRETARY

Eileen Dautrich, President, TCACC

BOARD OF DIRECTORS

Bill Breslawski, Maillie LLP

Sean Deviney, The Body-Borneman Companies

Twila Fisher, The Hill School

Peggy Lee-Clark, Pottstown Area Industrial Development, Inc.

Lee Levensgood, Everything Printing

Lisa Lightcap, Tompkins VIST Bank

Eric Phillips, Dana Incorporated

Greg Richardson, Traffic Planning and Design, Inc.

Elaine Schaefer, Schuylkill River Greenways National Heritage Area

Dr. William Shirk, Pottsgrove School District

Michael Stevens, BB&T

MAKING A DIFFERENCE IS WHAT WE DO!

Leadership

TRI-COUNTY

CORE Program



SEPTEMBER

- Leadership Workshop with Jenna Armato of Attract Engage Inspire, LLC
- Team building and connecting on the ropes course at GreenAllies
- Welcome Coffee to meet Leadership Tri-County Alumni

OCTOBER



- Mr. Stephen Rodriguez, Superintendent of Pottstown School District, spoke to the class about fair education funding.



- The class participated in a DISC Workshop facilitated by Mindy Lipsky of Innovative Coaching Services to better understand themselves and their behavior patterns.



- David Livengood, Director of Career and Technology at Pottstown High School Career & Technical Education Center, gave the class a tour of the center and highlighted the many professions it prepares students for.



- Chef Steve Irick and Culinary students at the center prepared a special lunch for the class.



Lead | Engage |
Young | Professionals



PROFESSIONAL DEVELOPMENT

Andre Young of You Evolving Now, LLC shared an inspiring message about managing change and using it as an opportunity for growth and learning



VOLUNTEERING

In collaboration with Veterans Affairs of Montgomery County, LEYP members helped identify veterans in Highland Memorial Park so that they can be properly recognized on Memorial Day and Veterans Day

JOIN LEYP FOR ONLY \$35 ANNUALLY!

Includes access to volunteer opportunities, social networking events, professional development, interest clubs, and more!

www.leadershiptricity.org/young-professionals

SAVE THE DATE!

Leaderscast

THURSDAY, MAY 7



For more information on LEYP, Leadership Tri-County, or Leadercast, please contact

Jennifer O'Donnell
IOM, Director
Leadership Tri-County

jennifer@tricityareachamber.com

610.326.2900

MAKE AN IMPACT – BE A LEADER – MAKE A DIFFERENCE