





Leveraging the power of membership to grow and strengthen our community, our businesses, and our future leaders.

TCACC Mission: As the primary business advocate, the TriCounty Area Chamber of Commerce provides relevant membership services and proactive leadership to enhance economic opportunity and quality of life within our region.

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CONNECT WITH YOUR TRICOUNTY AREA CHAMBER:

152 E. High St., Suite 360, Pottstown, PA 19464 • TEL: 610.326.2900

Eileen Dautrich, President, eileen@tricountyareachamber.com

Gregory Glenn, Member Relations Director, gregory@tricountyareachamber.com

Danielle Rexrode,
Marketing & Communications Director,
danielle@tricountvareachamber.com

Melissa Shainline, Administrative & Member Services Director, melissa@tricountyareachamber.com

TRICOUNTY AREA CHAMBER OF COMMERCE FOUNDATION, INC.

Jennifer O'Donnell, IOM, Leadership Tri-County Director, jennifer@leadershiptricounty.org



PRESIDENT'S MESSAGE

BOYERTOWN AREA PROGRESS DINNER

PRESENTED BY TCACC AND BMBA



On March 18, the Chamber will celebrate business and community at the Annual Boyertown Area Progress Dinner.

The event will feature the presentation of The James K. Boyer Quality of Life Award to **Martin Stone Quarries, Inc.**, in recognition of their dedication to the community.

In addition, view a video produced by Boyertown Area High School students highlighting the following businesses and organizations:

Boyertown Oil & Propane: showcasing renovations to their office located in New Berlinville and recognizing their 90th Anniversary serving the Boyertown community

Boyertown Police Department: moved to their new location, the first time moving in decades, into a building donated by BB&T that now provides the Department with the space and resources that they need to do the best job for our community

Brakeman's Cafe: highlighting this new business and creative re-use of a historic carriage house and after less than one year in business hear about their plans for expansion

Everything Printing: we will highlight a local business serving the community since 2004 and get a peek inside their new location providing them over double the space to help meet their clients' needs

Grind: a great opportunity for us to showcase how this landmark location, familiar to so many in Boyertown, has been transformed into a new and unique dining experience

PLATINUM SPONSORS











Pricing information is located on page 37 in the calendar of events.

Limited seating is available for this event.





MEMBERSHIP

WELCOME APPROVED NEW MEMBERS!

Congratulations to the businesses listed below. Their applications were approved by the Board of Directors in February.

When purchasing goods or services, please keep these businesses as well as other TriCounty Area Chamber of Commerce Members in mind while you

Always Buy Chamber!

ADVANTAGE 109 East High Street Pottstown, PA 19464 610 326 1272

www.iwanttheadvantage.com

Financial Services; Insurance Companies; Investment Consultants; Tax Preparation Services

Founded in 2007 by Ben Moyer and Brian Hanson, Advantage offers clients 20 years of insurance experience, excellent customer service, and the dedication to help clients meet their needs. We build plans but more importantly, we build relationships.

Animal-Assisted Therapy, LLC 152 East High Street, Suite 440-A Pottstown, PA 19464 484.933.4370

www.annalisasmithson.com

Counseling Services

Animal-Assisted Therapy, LLC is a private therapy practice in Pottstown, PA. We provide individual counseling, group therapy, and self-care workshops. We use integrated CBT, narrative counseling, and nature-based counseling, assisted by a trained therapy animal. Our counseling techniques are grounded in the healing power of nature, the human-animal bond, and authentic interpersonal connections.

B&C Garage Doors, LLC 2700 North Charlotte Street Gilbertsville, PA 19525 610.220.5168 www.bcgds.com

Garages

We are a full-service garage door company. We sell, service, and install

all types of garage doors including residential, commercial, and industrial.

Better Living Care Giving 1445 Shaner Drive Pottstown, PA 19465 610.970.3003

www.betterlivingcaregiving.com

Home Health Care Services; Home Care Services – Seniors

Better Living Care Giving is a non-medical homecare agency providing personal care, transportation, meal preparation, companionship, light housekeeping and laundry services for our clients. As a community-based care solution in the Montgomery and Chester County area, we're all about family and the people we serve. We live in the area and we bring together people who need help with qualified, caring people eager to be there for you.

ROUTE 422 BUSINESS ADVISOR

Cleopatra Café LLC 15 Moser Road Pottstown, PA 19464 610.310.0138 www.cleopatracafepa.com

Restaurants

Welcome to Cleopatra Cafe. We are the only authentic Egyptian food restaurant in the area. We are a family friendly restaurant where the cost is reasonable, and the portions are large for those that have a big appetite. There is also a delivery service for local businesses and families in the community. Please visit our website to see our full menu.

Happy Zen Mama **High Street Terminal Market** 300 East High Street Pottstown, PA 19464 484.415.0350

HappyZenMama.com

Holistic; Retail Sales

Happy Zen Mama is a Unique Boutique offering an assortment of eco-friendly, ethically sourced, and cruelty-free products chosen and designed to bring happiness and joy into your life.

ItWorks! Global 227 Pine Forge Road Pine Forge, PA 19518

Consultants; Health & Wellness; Health and Beauty Aids; Health Maintenance Organizations

Health & wellness network marketing.

Jim Crawford @ Better Homes & **Gardens Real Estate** Pottstown, PA 19464 267.768.7676

www.jimcrawfordrealestate.com

Real Estate - Commercial / Industrial; Real Estate - Residential

My goal is to leverage a military background as well as 24+ years in Sales Management, Sales Leadership, and experience managing a \$100 million+ Sales Organization to ensure that you accomplish your real estate goals. I will use my extensive networking, negotiating and sales skills on your behalf. I work with a dynamic team at Better Homes & Gardens Community Real Estate Community Realty. I am focused on working with buyers and sellers in the Montgomery, Chester, Berks, Delaware, Bucks, Lehigh and Philadelphia counties of Pennsylvania, but if you ever have questions about real estate outside of Eastern Pennsylvania don't hesitate to give me a call as I have some great resources I can draw upon.

Main Line Tickets 1451 Prizer Road Pottstown, PA 19465 610.212.7135 www.mainlinetix.com

Entertainment

We sell sports, theatre and concert tickets to any event-locally or internationally, even sold out events!!! Hotel, transportation, and restaurant packages available.

Pine Creek Structures 207 West Ridge Pike, Suite 300 Limerick, PA 19468 484.961.8822

www.shedsinlimerick.com

Building Contractors; Garages; Modular Buildings; Sheds

We are the manufacturing company of modular buildings, sheds, garages, and animal shelters. We sell outdoor furniture and swing sets too.

Queen Appliance 600 South Henderson Road King of Prussia, PA 19406 610.265.9493

www.queenappliance.com Appliance Sales/Services; Retail Sales We are a retail and commercial major home

appliance company. We are building partnerships with local businesses to help make the appliance buying process easy and experiential.

Rick Blanco Photography 1429 Evansbrooke Lane Pottstown, PA 19464 610.495.9495

www.blancophotography.com

Photographers / Photography Studios; Event Planners; Fundraising Consultants; Wedding Consultants / Planners

Husband & wife photography team providing: business & personal branding, photography, event photography, family and wedding photography.

Stanley Steemer 1600 Swamp Pike Gilbertsville, PA 19525 610.323.1207 stanleysteemer.com

Carpet / Rug / Upholstery Cleaners Stanley Steemer has been providing our Carpet Cleaning service in the Tri County Area over the past 40 years. Beyond our quality Carpet Cleaning we also provide Tile & Grout, Hardwood, Upholstery and Stone cleaning as well as 24-hour Emergency Water Restoration.

Sticks and Stones Hardscape & **Masonry LLC** 31 Woodside Lane Boyertown, PA 19512 484.942.3166

Masonry Contractors Full-service masonry company from re-pointing work to new construction.

Visionary Estates LLC 608 N. 25th Street Reading, PA 19606 484.627.2144

Real Estate - Commercial/Industrial; Real Estate - Residential

NEW MEMBER UPDATES

Leslie's Poolmart -

new phone number: 484.624.5836

Are you Celebrating 25, 50, 75 Years? If your Chamber Member company is celebrating a significant anniversary then the Chamber needs to know! The Chamber strives to recognize their Members for their success. Contact Melissa Shainline at 610.326.2900 or melissa@tricountyareachamber.com

Happy Anniversary

to the following Members: (ACCORDING TO TCACC RECORDS)

42+YEARS

AAA East Central

40 Years Pottstown Area Rapid Transit, Inc. (PART)

30 YEARS

A.D. Moyer Lumber & Hardware, Inc. – Gilbertsville

Richard A. Zuber Realty

25 YEARS **CODY Systems** *20 YEARS* Atris, Inc.

10 YEARS

Scott A. Weller Carpentry & Cabinets, Inc. dba Solar By Weller

5 YEARS

Artemis Design, Inc.

Decorating Den Interiors

Wings of Victory Outreach Corporation

Member Renewals

Thank you to the following Members who renewed their commitment to make your Chamber a **PRIORITY!**

BB&T

Borough of Pottstown Brookside Country Club

Cinecore Media Citadel Federal Credit Union

Columbia Boiler Co.

Community Health & Dental Care

Coventry Mall Dancing Tree Creations Artisans Gallery and Studio **Everything Printing**

Exelon Nuclear **EXP REALTY**

Gorski Engineering, Inc. GVF, a Transportation Management Association

Haron & Sons Auto Center LLC

The Hill School

Independence Planning Group The Lewis Group

Limerick Township

Moyer's Catering My Dad's Flooring

Nester Insurance O'Donnell, Weiss & Mattei, P.C.

Patient First Patrick J. Murphy & Associates

Pottstown Area Industrial Development, Inc. Sanatoga Ridge Community, Inc.

Sandler Training Sher Properties, Inc.

The Swamp Door Antiques & Curiosities, LLC

Twin County Construction Co., LLC West Pottsgrove Township Wyomissing Optometric Center, Inc. Yergey.Daylor.Allebach.Scheffey.Picardi

YWCA Tri-County Area





Mark Your Calendars!

NETWORKING

Weds., March 4

7-9AM

Membership Breakfast: The Politics of a Divided America

Copperfield Inn, 594 W. Ridge Pike, Limerick 19468

Featuring Dr. G. Terry Madonna, who will assess the Trump presidency, the politics of a divided America and examine aspects of Pennsylvania politics. Questions are welcomed: Dr. Madonna is seldom without answers

Sponsors: Montgomery County Community College; Reading Fightin Phils \$32 per Member (invoiced or paid after 2/26); \$50 per non-member

Weds., March 18

Boyertown Area Progress Dinner Presented by TCACC and BMBA

5-8:30 PM

La Massaria at Bella Vista Golf Course, 2901 Fagleysville Rd., Gilbertsville 19525

Join us in recognizing several businesses and organizations of Boyertown and celebrating their special accomplishments.

- Boyertown Oil & Propane
- Boyertown Police Department
- Brakeman's Cafe
- Everything Printing
- Grind

The James K. Boyer Quality of Life Award will be presented to Martin Stone Quarries, Inc., in recognition of their dedication to the community.

Platinum Sponsors: BB&T now Truist, The Body-Borneman Companies; Martin Stone Quarries, Inc.; Pottstown Hospital Tower Health; Tompkins VIST Bank

Gold Sponsor: Boyertown Oil and Propane

Silver Sponsors: Bally Block Company; Fleetwood Bank

\$100 per TCACC and BMBA Member; \$150 per non-member; \$900 per TCACC and BMBA Member Table of 10; \$1,500 per non-member Table of 10

Inclement Weather Date: Wednesday, March 25

Tues., March 24

Business Card Exchange

 $4 - 6 \, \text{PM}$

Whispering Woods by Lennar Homes, 2 Wil-Be Dr., Pottstown 19465 Enjoy appetizers and beverages as you network in one of Lennar's NEW

Members Only; No Charge

Weds., April 1

REACH: A Growth Mindset

11:30 AM - 1 PM

Brookside Country Club, 850 N. Adams St., Pottstown 19464

Featuring Karen Norheim, President & COO of American Crane & Equipment Corp. Build confidence, overcome fear, and fail forward.

Silver Sponsors: CEDARVILLE Engineering Group, LLC; Tompkins VIST

\$30 per person (prepaid by 3/25); \$35 per person (invoiced or paid after 3/25)

Thurs., April 23

Annual Dinner

5-9 PM

RiverCrest Golf Club & Preserve, 100 Club Drive, Phoenixville 19460

More details to come.

Platinum Sponsors: Dana Incorporated; Exelon Nuclear; Pottstown Hospital Tower Health

Gold Sponsors: Tompkins VIST Bank; The Victory Bank

Silver Sponsors: Boyertown Oil & Propane; Maillie LLP; Montgomery County Community College; Pottstown Area Health & Wellness Foundation

Patron Sponsors: Citadel Federal Credit Union; Diamond Credit Union; Evans, Hauseman & Richard, Inc.; Hobart's Run

\$95 per Member; \$850 per Member table of 10; \$150 per non-member

Tues., May 5

Business Card Exchange

 $4-6\,\mathrm{PM}$

KPInterface, 477 N. Lewis Rd., Limerick 19468 Come celebrate Cinco de Mayo with KPInterface! Members Only; No Charge

Scanning this QR code will take you



LEADERSHIP TRI-COUNTY EVENTS

Fri., March 20

Alumni Series Part 3: Generational Differences with **Heather Chandler, Sealstrip Corporation**

8:30 – 10 AM

Leadership

Chamber Office, 152 E. High St., Suite 360, Pottstown 19464

Heather Chandler, an award-winning entrepreneur and leader, as well as President of Sealstrip Corporation in Gilbertsville, will be sharing with us the differences, similarities, values, and work and communication styles of the 5 generations. We'll explore how society's economic, social, and political climates as each generation came of age impacted them. We'll build bridges between generations through skills and techniques for improved communication, understanding of motivations, and teamwork to achieve more success for all of us. If you've seen this presentation or something similar before, please join us to get the latest research and work styles of the newest named-Generation Z (born 1997 and after.)

Leadership Tri-County Alumni Only; No Charge

Fri., March 27

8:30 – 10 AM

Leadership

Refresh Friday: The Value of Podcasts

Chamber Office, 152 E. High St., Suite 360, Pottstown 19464

Featuring Bill Vitiello, ChamberChat Podcast Host / The Victory Bank and Drew Griffin, Co-Founder, Delicious Marketing

The power of your own voice! Discover how podcasting can increase the visibility of your business, promote your expertise, and communicate your contribution to the community through this powerful medium. Join us as we demonstrate how easy it is to get started and leveraging podcasting for your

Chamber Members: Free; Non-Members: \$10; Young Professionals – Contact Jennifer O'Donnell for discount code

Fri., May 1

Young Professionals: Recognizing Stress in the Work-

7:30 - 9 AM

Stoveworks at the Riverfront at Royersford, 155 Railroad Plaza, Royersford 19468

Leadership

Featuring Jennie Romano, Talent Development Manager for The Lewis Group Learning how to build resilience in the workplace and the differences between Eustress and Distress. How to recognize when your employees are over-

Review the stress continuum model designed by the Navy to combat stress. Young Professionals Members – FREE; Young Professionals Non-Members:

worked and the repercussions when your employees are overworked.

Thurs., May 7

8AM-4PM

Leadercast 2020: Positive Disruption

New Hanover United Methodist Church, 2211 Swamp Pike,

Leadership

Disturbance. Disorder. Disarrangement. Many people think these are negatives in the workplace. But Leadercast Live 2020 will explain why disruption is the best way to make positive, lasting change in your company.

The speakers who will take the stage are change makers. They are trailblazers. They are people who face big ideas head on and take their teams to new heights.

Learn from our leadership experts on how to purposefully interrupt organizational functions to bring new energy, ideas, processes and success to your team. At Leadercast Live 2020, you will discover how you can upset the normal workflow to bring positive change in your organization.

\$95 per ticket: \$680 per table of 8

SAVE THE DATES!

- Thursday, June 4, 11 AM 1:30 PM, **Membership Luncheon and Leadership Tri-County Graduation**
- Wednesday, June 10, 11:30 AM 5:30 PM, **REACH The Summit Half-Day Conference**
- Wednesday, June 17, 11:30 AM 1:30 PM, **Pottstown Progress Luncheon**

Register today; connect tomorrow. Visit tricountyareachamber.com or call 610.326.2900.





Empowering and Connecting Women.





Another impactful REACH event on February 12. A special thank you to Jenna Armato, Growth & Success Coach, for empowering the women of REACH to create harmony in our lives and understand how our decisionmaking processes impact work-life balance. Thank you to everyone who attended! We're looking forward to REACH continuing to grow.

Silver Sponsors:







Empowering and Connecting Women.



REACH: A Growth Mindset

Build confidence, overcome fear, and fail forward!

Feat. Karen Norheim President & COO, American Crane & Equipment Corp.

WEDNESDAY, APRIL 1 11:30 AM TO 1 PM **BROOKSIDE COUNTRY CLUB**

JANUARY BUSINESS CARD EXCHANGE

On January 30, Chamber Members had a blast at the High Street Terminal! Members came together to network and enjoy the many delicious food options prepared by the Terminal vendors. We also saw Members visiting and making purchases at many of the vendors and giving them their additional support.

Thank you to the Chamber Member vendors who provided food for this event and gave us a "taste" of the Terminal!

- Barrister's Bagel Company
- Flavors Deli
- High Street Steaks
- Honey's Homebrewed Café
- Kiki Vodka Bar
- La's Dessert's
- · Seed and Soil

Sponsored by:







The Next Business Card Exchange

Tuesday, March 24, 4 – 6 PM at Lennar at Whispering Woods.





REACH The Summit: Half-Day Conference WEDNESDAY, JUNE 10 11:30 AM TO 5:30 PM

> Feat. Keynote Speaker Sylvie di Giusto

Gain a clear understanding of the impact of your leadership abilities and how you can emanate confidence, authenticity, and professionalism.

By now, you should have received your 2020 sticker to update your Membership Plaque. If you're missing your TCACC Membership plaque, please reach out to Melissa (610.326.2900, melissa@tricount-yareachamber.com) to let her know so we can deliver one to you.





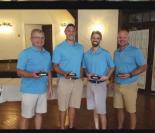
Also, if you've used all of your TCACC Business Cards, reach out to us to request more! Don't forget to put your contact information on the back of the cards as you're out supporting fellow Members!

#wearebettertogether



WE ARE BETTER TOGETHER

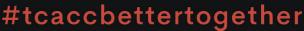
ANNUAL DINNER







APRIL 23
5 TO 9 PM
RIVERCREST GOLF
CLUB & PRESERVE







PLATINUM SPONSORS









TCACC Ambassadors

As volunteers, Ambassadors play an important role in our organization and our Members' experience. Selected for their dedication and outward support of our Chamber, Ambassadors attend Ribbon Cuttings, welcome our newest Members, assist existing Members and Chamber staff, and provide overall support to the organization.



Meet Your Chamber Ambassadors:

Jenna Armato, *Jenna Armato, Growth & Success Coach* **Dan Christopher,** *Fulton Bank*

Dave Czarnecki, CzarStar Security

Len Geiseler, Evans, Hauseman & Richard, Inc.

Lauren McCloskey, Patriot Environmental Management, LLC

Bill Vitiello, The Victory Bank

As part of our Member Engagement Process, you may receive a call/email from one of our Ambassadors over the next few months.

SEASON 3 LAUNCHING MARCH 3



TELLING THE STORIES OF OUR MEMBERS ONE EPISODE AT A TIME!

INTERESTED IN BEING A GUEST OR A SPONSOR?

CALL 610.326.2900 OR EMAIL PODCAST@TRICOUNTYAREACHAMBER.COM

LEARN MORE ABOUT CHAMBER CHAT



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TriCounty Area Chamber of Commerce



tricountyareachamber



TriCounty Area Chamber of Commerce

REFRESH FRIDAY

PRESENTED BY LEADERSHIP TRI-COUNTY

On January 17, Bill Haley, founder and publisher of *Route 422 Business Advisor* and 422business.com, spoke about everything one needs to know about press releases: Correct format; Best content tips; What to do if media calls in response; and Other 'insider' tips that help businesses get



Thank you to everyone who attended!

2019 - 2020 TCACC EXECUTIVE COMMITTEE & BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

CHAIRMAN OF THE BOARD

Baran Schultz, CEO, Schultz Technology

CHAIR ELECT

Rich Newell, CEO, Pottstown Hospital Tower Health

TREASURER

April Barkasi, President & CEO, CEDARVILLE Engineering Group, LLC

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Eric Phillips, Dana Incorporated

Elaine Schaefer, Schuylkill River Greenways National Heritage Area

Dr. William Shirk, Pottsgrove School District

Mike Stevens, Brvn Mawr Trust

WE ARE BETTER TOGETHER!





Leadership Tri-County is a tuition-based program that prepares individuals for future leadership roles.

How Individuals Benefit:

- Gain a broader and deeper perspective of the tri-county region and your role in the community.
- Build a long-lasting network of local leaders who both support and challenge your views.
- experiencing them firsthand.

How Organizations Benefit:

- Participants meet fellow community leaders, establish connections and expand their circle of influence.
- Your company leaders establish relationships that will provide new opportunities to serve the community and elevate your footprint.
- Discover issues you are passionate about by Investments in leadership development provides a pathway for employee retention and sustainable organizational growth.

APPLY TODAY!

Contact Jennifer O'Donnell, IOM Director, Leadership Tri-County jennifer@leadershiptricounty.org 610.326.2900

www.leadershiptricounty.org

MAKE AN IMPACT – BE A LEADER – MAKE A DIFFERENCE

