

Learn how to develop a high performing team for ultimate success and growth!

Are you ready to...

- Have a team that is motivated and inspired to grow your business with you?
- Have a team that knows how to communicate clearly?
- Have a team that embraces change and actively helps you identify opportunities?
- Have a DREAM TEAM that really supports you and your business?

After two decades of successfully supporting small businesses to attain their visions it became apparent that there are 3 key elements you need to master to create a dream team like this...

Team Alignment Framework



Let me help you master the 3 key elements to create complete TEAM ALIGNMENT and take your business to the next level.

Learn more @ www.faustcoaching.com

THREE TACTICS TO HELP YOU DELEGATE MORE EFFECTIVELY



BUSINESS GROWTH TIPS

By Audrey Faust, Business and Certified NeuroCoach

Want to know the quickest way to grow your business? Let go of control! This can be hard for the ambitious perfectionists. Yes, however these three tactics will help you get started.

1. Write it on a post-it note!

Write on a post it note, "Who can I delegate this to?" and then stick it somewhere you will look at all the time. As a business owner you want to be removing things from your plate and allowing yourself more freedom and headspace to think about the bigger picture things and be a leader. The five percent that you need to do.

2. Let mistakes happen

You've delegated that task to someone, now let them do it. Yes, even if they make mistakes. When your team fails, they will usually feel worse about it than you do — the gold comes from letting them correct

their own mistakes. Not only does this help them to learn what to do next time but it also builds their confidence that you have trust in them to course correct and set things right.

3. Don't "Swoop and Poop"

Imagine you give your team member a project and you tell them what you want and your expectations and then they bring the work back to you and it really wasn't what you wanted. And you "poop" all over it. Not only is this a frustrating situation for you because you feel like you're the best one to do everything all the time, but it demoralizes your team member because they get their confidence knocked down.

Communication is key! Make sure that you are clear up front about the work, expectations, results and also remember to check in and provide feedback along the way. This will ensure that the project is on track and also is in line with your expectations.

More helpful articles on growing your business can be found on Faust Coaching's website blog www.faustcoaching.com

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