

Debby Singleton, REALTOR®, ABR®

REALTY ONE GROUP RESTORE

I had the great good fortune to have a mentor who understood that PEOPLE are the foundation of our business. He took my hand and told me "This is what people need, someone to hold their hand through the biggest purchase most will make in a lifetime." He was wise.

I have carried his advice through my 30+ year career. Whether it's taking a first-time buyer through the ever more complicated purchase/finance process; taking a seller through the multi-layered, inspection laden, selling process; or mentoring new and young agents as they grow their own careers.

I have been blessed with the best clients and professional relationships (lenders, title companies, inspectors, cooperating agents and more.)

Ours is an intensely complex industry that is often misunderstood until you are knee-deep in the process, and really learn to appreciate your selling agent and/or buying agent and his/her education, knowledge and commitment to making your journey as smooth and stress-free as possible.

And, finally, kudos to my Brokers who have supported me throughout my 30-year career. Having the support of a great Broker, whose education, knowledge and professionalism reflect through their agents, is priceless. **Realty One Group Restore** always puts people first. They call it *Coolture*® and continue, daily, to make sure all agents in the company understand its importance and implement it in their daily business practices. This ranges from coaching, diversity, marketing, giving back to the community and helping agents grow sound businesses that support the people and communities they serve.

As my friends and family plan their retirements, I continue to thrive in this business that I love! From the people to the processes to the buildings themselves, I enjoy every day I get to work in this great industry!

If you're considering buying or selling real estate I am ready to help you make it happen!

Debby Singleton, REALTOR®, ABR®

610-496-9094

DebbyWithaWye@gmail.com

Realty One Group Restore

1610 W Main Street, Suite 301 Trappe PA 19426

Main Office: 484-902-8880

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LOU MUSCELLA AND DEBBY SINGLETON

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